# Integrated Security

### PROGER

Management Engineering People





Proger is an international leading company with the best Italian experts in the management, engineering and security sectors. Over the last 60 years, Proger has witnessed a continuous growth at national and international levels, ensuring competitiveness and flexibility thanks to its skilled resources and its ability to propose an integrated offer always in step with the times.

#### We are General Engineers

The complexity of the systems and processes of a major project requires differentiated technical and specialized contributions, where the value of each element and its subsequent integration are fundamental to achieve the best results. Being a general engineer means having an overall vision and a balanced combination of technical, operational and managerial skills, as well as strong social, ethical and aesthetic sensitivity. Over the years, this has allowed Proger to make the difference and to act as a single interlocutor, able to ensure the development and execution of large-scale multidisciplinary projects and to assist its customers in every phase of the project. A unique partner able to cover the whole life cycle of a project, in terms of engineering and management, and to protect people and material assets. Proger provides integrated design, programming, monitoring and control services that ensure the commercial and financial practicability, the operational functionality and sustainability of the project, with constant attention to its context.

Engineering	Management	Security	
Master Planning	Program Management	Strategic Analysis	
Feasibility Studies	Project Development	Financial Security	
Transport Planning	Business Planning	Assets Protection	
Traffic Studies	Financial Modelling	and Recovery	
Architectural Design	Asset Management	Country Profiling	
Urban Design	Project Control	Sociopolitical Analysis	
Structural Engineering	Risk Analysis	Physical Security	
Mechanical Engineering	Schedule Planning	Field Security	
Infrastructure Engineering	Design Review	Travel Security	
Water Treatment	Value Engineering	24/7 Assistance	
& Distribution	Cost Control	Crisis Management Exfiltration	
Waste Water Management	Procurement Management		
Power and Electrical	Tender Evaluation	Security Training	
Engineering	Contract Management	Communication & Information Control	
Maritime Engineering	Ũ	Special Operations	
Building Management Systems	Construction Management & Site Supervision	Client Screening (KYC, AM	
Sustainability (LEED, BREEAM)	Quality Control	New Commercial Partne	
Environmental Impact Studies	Quantity Surveying	Verification (M&A, Financial	
Acoustics & Lighting Design	Commissioning	Background Checks	
Seismic Engineering	Facility Management	OSInt (Open Source Intelligen	
Waste Management	Technology Transfer	HumInt (Human Intelligence)	
C C	Training	Reputation & Lobbying	
Fire Engineering	namig	Cyber Security	

Proger can boast a strong global presence. A choice dictated by the desire to always be available to its international clients and, above all, by the need to have a clear understanding of the local social fabric and territory.



Maintenar

Feasibi

Design

Procurem



Specialized in risk analysis and security management, Proger works to support its clients through customized offers, tailored to the different needs and in line with the latest technologies and innovative methodologies, combining in a single entity technical expertise, professionalism and highly qualified skills in the security sector, coordinated and managed by the principles of engineering and management.

## INTEGRATED SECURITY

### Sectors of interest

Proger supports the top management decision-making processes, indicating the risk factors ("red flag") and providing useful tools to face the different situations for the development of conscious and safe choices. Thanks to the close cooperation between its strategic analysts and operating teams, Proger is able to intervene immediately in any area of the world.

## **Strategic Analysis**

Intelligence & Due Diligence

**Security Services** 

**Cyber Security** 

**Training Services** 

**Special Operations** 

## **Security first**



**Strategic Analysis** 



Intelligence & Due Diligence

Today, having access to information is fundamental to a company's strategic goals. Understanding markets, economic, political, security dynamics, along with its interlocutors, is a primary tool for the development of conscious choices.

The objective of the *Strategic Analysis* division is to provide the client with useful analyses to plan the company policy, offering decision-makers information to support them effectively in managerial choices, mitigating risk.

Proger is able to provide concrete assessment elements to work in all sensitive areas: through detailed and constantly updated reports, the company offers a comprehensive overview of the socio-political and economic situation of each country, critical issues and international threats such as terrorism, crime, corruption, political instability and health risks. The analysis thus constitutes a privileged knowledge tool for the top management, useful for planning short and long-term interventions.

#### Financial Security & Monitoring

- Institutional financial architectures and solutions
- Transaction monitoring and control/compliance
- Safe harbour solutions providers
- Protection of assets, assets recovery and negotiation

#### Institution Enhancement & Good Governance

- Regulation support (training, advisory, monitoring, national and international)
- Policy audit and enhancement
- Smart gov and IT integration for states and institutions
- Domestic, regional and international government/policy marketing

#### **Research & Geopolitical Analysis**

- Country profiles
- Geopolitical Analysis & Reports
- Political Risk Assessments
- High Risk Markets
- Social Conflict and Subversion Monitoring Centre
- Weekly Forecasts
- Situation Reports

Thanks to highly qualified analysts with different backgrounds (legal, financial, economic and social), the Intelligence Services division works worldwide supporting its clients through advanced due diligence, business intelligence, auditing and litigation advisory, guaranteeing confidentiality, anonymity and data protection services.

Regardless of whether a company is contracting new business partners or exploring new markets, Proger is able to analyse and validate its identity, professional history, company holdings and to verify the existence of protests or other negative elements, such as fraud, money laundering and corruption, in order to reduce the risks associated with these activities and to enhance the company's opportunity to grow.

#### Due diligence

- New client screening (KYC, AML)
- Partners verification (M&A, Financial, IP,
- Commercial)
- Transaction reports (M&A, investments, equities, etc.)
- HR & background checks
- OSINT (Open Source Intelligence)
- HUMINT (Human Intelligence)

#### **Reputation & Lobbying**

- E-reputation monitoring & management
- Policy & political marketing
- Reputation control
- Media and e-media trainings and capacity buildings

#### **Litigation Mitigation Arbitration**

- Information, technical, legal and lobbying support
- Defensive or aggressive solutions operations
- Assets recovery, assets protection, assets structurations

#### Additional services

- M&A Due Diligence
- Criminal Due Diligence
- Intelligence Reports
- Asset Re-Building and Audit
- Asset Localisation
- E-Reputation Monitoring
- E-Reputation Management
- Reputation Resilience Reporting



**Security Services** 



**Cyber Security** 

Doing business in high risk areas can be a challenge because of the unpredictability of all the elements that come into play.

The Security Services team provides highly specialized services in the Physical Security, Travel Security and Field Security sectors, determining the client's needs for what concerns protection - including physical protection - and identifying the most appropriate and customized solutions depending on the situation.

Proger takes care of the safety of its workplaces and employees abroad through a 24/7monitoring, coordinated from a dedicated room. The company is able to inform the employee about the specific risks of the country he is working in and, in case of emergencies - such as bomb alerts, political instability, terrorist acts, sabotage or violent weather phenomena - it promptly activates a unit specialized in high-risk activities, such as exfiltrations and evacuation.

#### Physical Security

- Engineering
- Evaluation & Replanning
- Surveillance
- Counter Surveillance

#### Field Security

- 24/7 Assistance
- Constant Monitoring
- Survey Missions
- Emergency Response Unit

#### Travel Security

- Country Profile
- 24/7 Assistance
- Real-Time Alert Service
- Loc-Me System
- Escort Protection
- Security Assessment & Evacuation Plan
- Crisis Management

#### Communication & Information Control

- Internet Surveillance Systems
- Real time communication war rooms - Mobile communication surveillance
- (phone, txt, tools, skype, whatsapp, etc.) - Counter terrorism and crime - Communication control

In contemporary digital society, if on one hand data have surely become strategic assets, on the other hand cybercrimes are more and more sophisticated and able to jeopardize the security systems of countries and companies due to ever more specialized techniques and methods. Nowadays, issues relating to information security are a constant concern for the management of a company because a "data breach" represents a significant loss in terms of time, resources and revenues.

Proger is able to serve an organization that has suffered an IT security accident and to support it to prevent such an event from occurring again in the future, combining the use of the most advanced digital expertise techniques with traditional investigative techniques - including investigation and surveillance activities - and offering security consulting services, ranging from risk assessment to penetration testing, to verify its defences.

#### **IT Security**

- Cyber warfare and cyber interception
- War rooms
- Cyber surveillance (access, borders, airports, etc.)
- Network solutions and control
- Voice Encryption

#### **Consulting & Security Services**

- Identity Management Consulting
- Application Security Services
- Cloud Security Services
- Endpoint Security Services - Identity and Access Management
- Risk Management Centers
- Regular Controls and Audits
- Pen-test



**Training Services** 



**Special Operations** 

Seconded personnel do not always have the necessary knowledge and skills to interact with the local population and do not have the right experience to face dangerous situations.

Proger organizes training courses on security and safety based on innovative methodologies held by highly specialized teachers.

Thanks to staff members of élite armed forces from different countries, Proger is able to organize and carry out training activities for special needs and institutional customers.

The strong points of the training division are the programs dedicated to police and to special and élite forces.

#### **Security Training**

- Cultural Awareness - Risk Mitigation Proger's great experience allows the provision of consultancy activity and specific services for the organization of special operations for institutions, government agencies and international companies.

Safe cities, border management, assessment of strategic infrastructures and solutions against terrorism are just some examples of our possible fields of intervention. Moreover, Proger has the necessary skills to manage paramilitary operations in the field of personnel protection, assisting government units in high-risk areas. In addition, Proger is able to offer strategic solutions in the analysis, risk management and crisis recovery sectors that require specialized knowledge, confidentiality, reliability, efficiency and technical skills.

#### **Special Operations**

- Site securization
- Travel security
- Bodyguards and enforcement
- Exfiltration



## Problem Solving and Analysis Research Center

The Problem Solving and Analysis Research Centre is a multidisciplinary group of experts and academics dealing with the analysis and understanding of risks associated with human decisions (in particular extreme risks with a low occurrence probability, but with potentially catastrophic consequences) by providing efficient and consistent assessment.

#### **Areas of applications**

- Raw materials markets
- Energy markets
- Renewable energy markets
- Food source markets
- Drug and vaccine markets
- Pollution and climate change
- Water
- Waste
- Pandemics and infectious diseases
- Natural disasters and catastrophes
- Investment projects
- Non-market Assets



## **Crisis management** and personnel evacuation

LOCATION	Oasis of al-Kufra Libya	
SPECIALIZED STAFF	5	
LOCAL PROVIDER OPERATORS	20	
NUMBER OF PEOPLE EVACUATED	30	
KM TRAVELLED	<b>200</b> From the Oasis of Kufra plant to a safe exfiltration area	
EXFILTRATION TIME	8 hours	
LOGISTIC SUPPORT	8 armoured cars with armed forces	
SERVICES	Physical Security Field Security Travel Security Special Operations	



Following the socio-political riots of 2011 in Libya, the Crisis Unit organized and managed the evacuation of the employees of some of the main Italian multinationals operating in Libya, in particular in the oasis of al-Kufra (south-east of Libya), by sending specialized personnel coordinated by the control room set up in Rome.

The employees were escorted through the desert to Egypt and, in collaboration with the Egyptian army, accompanied to the Italian Embassy in Cairo.

## Due Diligence and assessment of criticalities

LOCATION	Morocco	
ANALYSTS	2	
INVESTIGATORS	2	
DOCUMENT EDITOR	1	
REPORTER	1 resource	
PRESS REVIEW AND CONTROL OF OPEN SOURCES	2 resources	
SERVICES	New client screening (KYC, AML) Partners verification (M&A, Financial, IP, Commercial) OSINT (Open Source Intelligence) HUMINT (Human Intelligence) Reputation & Lobbing	

## Cyber Crime: definition and resolution of the IT threat

LOCATION	At the customer's company headquarters	
INTRUSION DETECTION AND VULNERABILITY SCANNING	1 resource	
VIRUS AND SPYWARE REMOVAL AND DATA SECURITY	1 resource	
SECURITY PLAN AND NETWORK SECURITY	3 resources	
SECURITY OUTSOURCING	3 resources	
ACCESS CONTROL AND VIDEO SURVEILLANCE	3 resources	
CYBER SECURITY ASSESSMENT	2 resources	



An Italian company working at international level in the building sector was provided with Due Diligence Services as part of the acquisition of a new company.

Surveying activities aimed at collecting and verifying the information necessary for the assessment of the business operations, in order to mitigate any critical situation that could negatively influence the outcome of negotiations between the parties involved.

Thanks to the OSINT (Open Source Intelligence) and HUMINT (Human Intelligence) methods, the service offered was characterized by the capillarity of the analysis, made with the best international database, in compliance with civil and criminal laws. The company examined the digital tests and physical effects of a cyber-attack with the use of digital expertise and traditional investigative techniques, including investigation and surveillance, identifying the source of the intrusion and determining the extent of the damage suffered. These services were provided to an Italian company, leader in the defence sector.



## Travel Security during crisis

LOCATION	Northern Africa
PERSONNEL PROTECTED	50
ANALYSTS	2 resources
OPERATING PERSONNEL (ON 24/7 SHIFTS)	4 resources
REPORT UPDATE COUNTRY PROFILE	weekly
SPECIALISTS FOR EVACUATION	5 resources
LOGISTICS SUPPORT	Armed vehicle + 2 support cars with safety device
SERVICES	Travel Security Communication & Information Control Special Operations

## Training courses on security and crisis management

LOCATION	At the customer's company headquarters	
NUMBER OF PHYSIOLOGISTS	3	
NUMBER OF STUDY HOURS	20	
NUMBER OF SPECIALISTS	3	
NUMBER OF STUDENTS	50	
SERVICES	Security Training	



An Italian company, with offices in Italy and abroad, has requested the activation of the Travel Security service for its own personnel, located in different countries in North Africa, characterized by political instability and particular risks on the construction sites.

The Travel Security activity referred to the registration and constant monitoring of the staff members travelling from Italy to the foreign offices sending specific country reports about political, social and health-environmental security 24/7 assistance, through the continuous screening of the situation in destination countries by sending alerts in real time in case of particular emergencies and ongoing crisis situations. The service also involved the evacuation of the personnel due to a bomb threat within a construction site located in a high-risk area.

Training courses about "Management of anxiety in high-risk situations" and "Risk Mitigation" were organized for the personnel of a leading company in the building sector, working abroad in particular crisis situations. These were held by specialists and psychologists with long training experience for Special Forces. The courses aimed at providing seconded employees with the main tools to manage dangerous and emergency situations, starting from the safeguarding of their own physical integrity.





